



Conde Group Inc.
Connecting Talent and Technology



A FINANCIAL CORPORATION

As the eighth largest finance company in the United States and the third largest captive finance company, this institution employs over 3000 associates nationwide and has managed assets totaling \$50 billion.

THE RESULTS

Through relationship building, Conde Group gained a thorough understanding of the company's operations, thus becoming a valuable partner. By effectively meeting the firm's resource requirements, Conde Group demonstrated its ability to be an effective partner that understands business needs and technical requirements.



Conde Group Founder and CEO, Karen Conde, has been a noteworthy leader in the Technology space for more than 30 years.

Conde Group, Inc is an award-winning, woman-owned technical recruitment firm, headquartered in Southern California since 2003.

THE CHALLENGE

The finance company asked Conde Group to become a preferred vendor of staffing services. Hiring more than 1,000 consultants per year, the firm was looking for consultants to work under the direction of client managers in order to complement an in-house client technical staff. The company previously had problems finding consultants that were qualified to meet their business challenges.

THE RESPONSE

Conde Group provided resources for system and project implementations including but not limited to SAP, loan origination, banking and credit management, ITIL processes, call center and quality assurance teams. Conde Group also provided a dedicated business development manager and a recruiter to manage the account and to select only those candidates who best fit the client's needs and culture.

CONDE GROUP, INC.

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